

## Stuffing for Airframes 2015

The third review of the stuffing components market from  
Counterpoint Market Intelligence Limited

We define stuffing for airframes as parts which go into aerostructures assemblies to make integrated structures which are "stuffed" to include items like floor panels and insulation. These parts are constituents of the aircraft structure. However they are not necessarily included in the major systems packages or included in the interior fittings of the aircraft. These parts are not included in our main aerostructures report *Aerostructures 2015* nor in our aircraft interiors report *Aircraft Interiors 2015* but form a distinct and important element of the wider aerostructures picture; hence this report. We have separate reports for tubes & pipes, *Aircraft Fluid Conveyance 2015*; and wiring and electrical components, *Aircraft Harnesses and Electrical Standard Parts 2015*.

**This 67-page report provides comprehensive analysis of the following market sectors;**

- Insulation blankets
- Floor panels
- Cockpit furnishing
  - Glare shields
  - Cockpit sidewall and ceiling panels
  - Consoles
  - Stowage
  - Pedestal/aisle stands

**We have estimated the market sizes in 2014 and the market shares of the key players in these sectors and we discuss the key market trends in terms of;**

- Market structure
- Procurement issues
- Technology
- Use of low cost countries
- The importance of being local to the customer
- Aftermarket

**The report provides profiles of 33 suppliers. Our profiles cover;**

- Origins and ownership
- Our estimate of sales
- Operations and technology
- Customers and contracts
- Counterpoint comment on market position and strategy

We would be pleased to provide an hour's free consultancy to purchasers of this report.

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## WHY COUNTERPOINT?

Counterpoint Market Intelligence Limited was formed by George Burton and Richard Apps in 2004 to offer original, independent and rigorous research into aerospace markets. Between them, George and Richard have over 40 years of experience in senior positions in aerostructures, engine components, and aerospace equipment.

Counterpoint now has an international business, with 80% of sales outside the UK. Sales of research reports have led to consultancy projects. Two thirds of sales are to the aerospace industry – aircraft and engine prime contractors and first and second tier suppliers. Other clients are private equity funds, investment banks and government organisations.

In addition to this report the following reports are available from Counterpoint Market Intelligence Limited:

- Aerostructures 2015
- Aircraft Interiors 2015
- Aerospace actuation 2015
- Tooling for aerostructures 2014
- Aero-engine and IGT components 2013
- Mini reports;
  - Environmental control systems 2015
  - Engine controls and fuel systems 2015
  - Aerospace ball screws 2015
  - Aerospace valves 2015
  - Aircraft fluid conveyance 2015
  - Aircraft harnesses and electrical standard parts 2015

Counterpoint Market Intelligence Limited also undertakes consultancy studies for its clients in areas including the following:

- Deep-dive market analysis
- Evaluation of the strategic positioning of businesses
- Market and strategy-related due diligence for M&A
- Acquisitions search

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